



ZEN TECHNOLOGIES LIMITED

Certified CMMI Dev/5, AS9100C, ISMS 27001, EMS 14001
Regd. Office : B-42, Industrial Estate, Sanathnagar
Hyderabad – 500 018, Telangana, India
Phone: +91 40 23813281, 23811205, 23811206
Fax No: +91 40 23813694, 23814894
Email: info@zentechnologies.com Website: www.zen.in
Corporate Identity Number : L72200TG1993PLC015939

Date 30 October 2017

To
Corporate Relations Department
BSE Limited
Phrioze Jeejeebhoy Towers
Dalal Street
Mumbai- 400001

To
National Stock Exchange of India Limited
Exchange Plaza, C-1 Block-G
Bandra Kurla Complex
Bandra (E)
Mumbai - 400051

Dear Sir/Madam

Sub: Order Update - Regulation 30 (3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Ref: Stock Code- 533339 Symbol- ZENTEC.

With respect to the Rs 357 crore order book announced earlier today, we wish to provide the following details.

Our order book as of yesterday was about Rs 133 crore, comprising of Rs 68 crore for equipment and Rs 65 crore for Annual Maintenance Contracts (AMC). The equipment order book of Rs 68 crore is largely composed of an export order, which we had announced on 12 October 2017, of Rs 64 crore for virtual and live combat training systems. The AMC of Rs 65 crore on existing equipment is spread over the next 4 years+.

Today, the Company received its biggest ever order from the domestic market. It is a landmark Rs 224 crore order from Govt of India, split into Rs 156 crore for equipment (expected to be executed during the next financial year 2018-2019) and Rs 68 crore of AMC which will accrue over the 5 years following the warranty period of 2 years.

Our ability to win these orders from one of the toughest customers in the world stands testimony to the fact that our products are world-class and fulfill a very urgent need. We believe that this domestic order will provide the required impetus for further orders in the near future. In parallel, our focus on overseas markets are now bearing fruits. We have built a robust sales funnel for export market and are hopeful that they will start fructifying in the next few months.

**All the aforementioned figures are rounded off to the nearest crore.*

This is for your information and record.

Thanking You,

For Zen Technologies Limited

Ashok Atluri

Chairman and Managing Director (DIN: 00056050)

Works : Plot 36, Hardware Park, Near Shamshabad International Airport, Hyderabad - 501 510, Telangana, India



CMMI DEV/5
Exp. 2018-11-26 / Appraisal #25686

